



Different Brains, Inc. - Executive Director

Executive Director Position

Reporting to the Board of Directors, the Executive Director (ED) will have overall strategic and operational responsibility for Different Brains Inc. staff, programs, and execution of its mission. The ED will develop deep knowledge of field, core programs, operations and business plans.

Responsibilities

Leadership & Management:

- Ensure ongoing local and national programmatic excellence, rigorous program evaluation, and consistent quality of finance and administration, fundraising, communications, and systems; recommend and institute timelines and resources needed to achieve the strategic goals.
- Actively engage and energize Different Brains Inc. volunteers, board members, event committees, alumni, partnering organizations and funders.
- Develop, maintain, and support a strong Board of Directors; serve as ex-officio of each committee; seek and build board involvement with strategic direction for both ongoing local operations as well as for national rollout.
- Lead, coach, develop, and retain Different Brains high-performance senior management team.
- Ensure effective systems to track scaling progress, and regularly evaluate program components, so as to measure successes that can be effectively communicated to the board, funders, and other constituents.

Messaging

- Collaborate with the staff and Board to create a mission statement that effectively and simply communicates the goals of Different Brains.
- Ensure all communication is "consistent" with the mission statement.
- Ensure the proper dissemination of the mission statement on DifferentBrains.org and all other communications.

Fundraising & Communications:

- Expand local revenue generating and fundraising activities to support existing program operations and regional expansion while simultaneously retiring building debt.
- Deepen and refine all aspects of communications with the goal of creating a stronger brand.
- Leverage external presence and relationships to garner new opportunities.
- Develop, oversee, and utilize live events to create new avenues for achieving mission and attaining funds.
- Make "asks" for donations when appropriate.
- Coordinate and oversee the development of grant applications.

Planning & Networking:

- Build relationships and strengthen the presence of Different Brains Inc. in South Florida.
- Design an eventual national expansion and complete the strategic business planning process for the program expansion into new markets as appropriate.
- Begin to build partnerships in new markets, establishing relationships with funders and organizational and community leaders at each expansion site.
- Able to communicate program results with an emphasis on the success of the local program as a model for regional and national replication.

Qualifications

The ED will be thoroughly committed to Different Brains Inc. mission. All candidates should have proven leadership, coaching, and relationship management experience.

Specific requirements include:

- Advanced degree, either an MBA, MPA, or closely related degree, with at least 5 years of senior management experience; at least 3 years experience as an Executive Director for a nonprofit organization; track record of effectively leading and regionally and/or nationally scaling a performance- and outcomes-based organization and staff; ability to point to specific examples of having developed and operationalized strategies that have taken an organization to the next stage of growth.
- Familiarity and understanding of neurodiversity a plus.
- Unwavering commitment to quality programs and data-driven program evaluation.
- Excellence in organizational management with the ability to coach staff, manage, and develop high-performance teams, set and achieve strategic objectives, and manage a budget.
- Past success working with a nonprofit Board of Directors with the ability to cultivate existing board member relationships.
- History in and strong connection to Broward County.

Please email your resume and cover letter to Joseph Satchi, Content Coordinator at: DiffBrains@gmail.com. Include “Executive Director Position” in the subject line. For more information about our organization, visit our website: www.DifferentBrains.org

About Strategic Philanthropy:

Strategic Philanthropy, Inc. a south Florida based company, was founded on the belief that effective corporate giving can be so much more than simply writing a check to charities and nonprofits who ask for your help or involvement. It is our belief that when a company aligns its charitable giving with a strategic approach and measurable outcomes, the power of giving enhances a company’s brand, image and strengthens the relationships and partnerships within the community.

In short, Strategic Philanthropy gets hired by companies to give away their money to nonprofits that meet a company's business goals and objectives. As you can imagine, we have many relationships with the nonprofits in our community. We value all of the programs and services they have to offer and work with them to help promote positions that are available within their organization so that they may find the best talent possible.

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