



**SOS Children's Villages Florida**  
**Manager of Fundraising and Special Events**  
VACANCY ANNOUNCEMENT: December 28, 2017

The following position is currently available at SOS. If you are interested in pursuing the position listed below, please submit a letter of interest and Resume to Dawn Seay. All resumes should be sent to [dseay@sosflorida.com](mailto:dseay@sosflorida.com).

**SUMMARY**

The Manager of Fundraising and Special Events will lead fundraising efforts to develop and grow relationships with corporate and individual donors to increase donations for special campaigns and our "Steps for SOS" 5k Run/Walk event. The position is responsible for annual fundraising goals associated with these activities as assigned by the VP of Development.

**ESSENTIAL DUTIES AND RESPONSIBILITIES:**

- Promote the mission of SOS Children's Villages Florida.
- Serve as a key member of the development team influencing and driving strategy, relationships, and best practices to accomplish financial goals.
- Develop and cultivate existing relationships to maintain giving platforms and increase the current donor base.
- Identify new opportunities to grow portfolio engagement across all fundraising channels to increase revenue, including corporate partnerships, commercial co-ventures, and individual giving.
- Manage, cultivate, and grow a portfolio of corporate and individual relationships through constant communication, relationship building, and other strategic consensus building platforms.
- Implementation of initiatives designed to engage existing donors, attract potential new donors, and recruit new teams for participation in the 5k Run/Walk event.
- Identify and attend local community events with high recruitment potential for Steps for SOS 5K Run/Walk event.
- Work with community partners to secure in kind donations.
- Plan and execute all logistics of Run/Walk event.
- Deliver high customer service to all constituents.
- Ability to work some evenings and weekends.
- Perform other duties/tasks that may be assigned.

**QUALIFICATIONS AND EXPERIENCE:**

- Demonstrated track record of success in fundraising.
- Bachelor's Degree and 2 to 5 years' experience in a similar position.
- Knowledge of Salesforce, Rallybound, or other CRM donor management systems.
- Demonstrated ability to think and act strategically.

- Ability to work as part of a team and quickly gain donor/supporter consensus.
- Strong written and oral communication skills.
- High attention to detail.
- Ability to work independently and meet deadlines.

All resumes should be sent to [dseay@sosflorida.com](mailto:dseay@sosflorida.com).

The direct link for the job posting is:

<http://sosflorida.recruiting.com/manager-of-fundraising-and-special-events/job/7563240>

### **About Strategic Philanthropy:**

Strategic Philanthropy, Inc. a south Florida based company, was founded on the belief that effective corporate giving can be so much more than simply writing a check to charities and nonprofits who ask for your help or involvement. It is our belief that when a company aligns its charitable giving with a strategic approach and measurable outcomes, the power of giving enhances a company's brand, image and strengthens the relationships and partnerships within the community.

In short, Strategic Philanthropy gets hired by companies to give away their money to nonprofits that meet a company's business goals and objectives. As you can imagine, we have many relationships with the nonprofits in our community. We value all of the programs and services they have to offer and work with them to help promote positions that are available within their organization so that they may find the best talent possible.

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