

## SOS Children's Village - Manager of Fundraising and Special Events

Make a Difference, Influence Your Community, Learn and Grow

**The Opportunity:** The Manager of Fundraising and Special Events is a member of the development team who is a critical liaison between SOS and the community. The Manager has primary responsibility to:

- Be a face of SOS Children's Village, promoting our mission to the community
- Work with the development team to create fundraising strategies and plans
- Raise a minimum of two hundred thousand dollars per year through special events and new donor cultivation.
- Manage the planning and execution of all special events, except for the gala (includes 5K run/walk event, annual luncheon and "Light up the Village" -holiday decoration event)
- Manage special events expenses to reflect excellent stewardship of funds raised.
- Cultivate new relationships and maintain donor relations across all giving channels, including corporate, foundation, civic and individual
- Solicit in-kind contributions
- Identify and attend community events that help to generate donations and promote awareness of SOS Children's Village
- Identify and recommend additional fundraising opportunities
- Report regularly on results
- Skills and Experience:
- Demonstrated track record of fundraising success
- Knowledge of CRM software
- Strong written and oral communication skills
- Ability to connect with donors and quickly gain their respect and trust
- High attention to detail
- Ability to think and act strategically
- Ability to work independently and meet deadlines
- Bachelor's degree
- Adherence to SOS values of honesty and integrity, respect and dignity, open communication, accountability, teamwork, an being positive role models.

## Click here to apply

## **About Strategic Philanthropy:**

Strategic Philanthropy, Inc. a south Florida based company, was founded on the belief that effective corporate giving can be so much more than simply writing a check to charities and nonprofits who ask for your help or involvement. It is our belief that when a company aligns its charitable giving with a strategic

approach and measurable outcomes, the power of giving enhances a company's brand, image and strengthens the relationships and partnerships within the community.

In short, Strategic Philanthropy gets hired by companies to give away their money to nonprofits that meet a company's business goals and objectives. As you can imagine, we have many relationships with the nonprofits in our community. We value all of the programs and services they have to offer and work with them to help promote positions that are available within their organization so that they may find the best talent possible.

For future job postings, follow us on:

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